



Invitation for Bid (IFB)

Microsoft Azure Service

IFB No. SR254777801

The Asian Infrastructure Investment Bank (AIIB) would like to invite Bids from eligible and qualified Bidders for Microsoft Azure Service, as outlined in this document. Bids must be submitted to the below email address in PDF format before **23:59, Sep 20, 2019** (Beijing time).

Contact information:

Lily LV (Ms)

Corporate Procurement Unit

Email Address: it.procurement@aiib.org

Facilities and Administration Services Department

Asian Infrastructure Investment Bank

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Annex 1. Instructions to Bidders (ITB)

1. Definition

The following terms are defined for the purpose of this Invitation for Bid (IFB):

- **“Bidding Document”** means the IFB and its Annexes and any Addenda issued in accordance with ITB9.
- **“Goods”** is defined in AIIB's Directive on Corporate Procurement (accessible at www.aiib.org).
- **“Supplier”** is defined in AIIB's Directive on Corporate Procurement (accessible at www.aiib.org).
- **“Purchaser”** means the Asian Infrastructure Investment Bank or AIIB.
- **“Day”** means calendar day unless otherwise specified.
- **“Evaluated Price”** means the Bid price confirmed or adjusted during the Bid evaluation in accordance with ITB20. The Evaluated Price is only for the purpose of comparing financial Bids.
- **“Lowest Evaluated Bidder”** means the Bidder that has submitted a technically substantially responsive Bid with the lowest Evaluated Price.

2. Compliance

These instructions in this Annex shall be read in conjunction with the rest of the Bidding Document. Bidder is expected to comply with all instructions and requirements in this Bidding Document. Noncompliance may result in the rejection of the Bid.

3. Contract

The Lowest Evaluated Bidder shall be awarded the contract. The General Terms of Contract (GTC) are in Annex F. The Supplier is not expected to alter any content in the GTC.

4. Eligible Bidders

A Bidder must meet the eligibility requirements in Annex C, and make declaration in the Annex E.

5. Eligible Goods

AIIB may procure goods from any country unless the Bank's Board of Directors decides otherwise. AIIB publishes a list of Country/countries excluded by the Board of Directors, if any, in a schedule annexed to AIIB's Policy on Corporate Procurement (accessible at www.aiib.org) and the same list will be copied in Annex B. When such list appears in the Annex B, the Bidders will be required to submit proof of country of origin of the Goods.

6. Prohibited Practices

AIIB requires all parties, including Suppliers and AIIB staff to observe the standards of integrity and ethics during the procurement, administration and implementation of corporate procurement contracts. AIIB acts in accordance with AIIB's Policy on Prohibited Practices in connection with a prohibited practice (as defined in said Policy) and AIIB's Code of Conduct for Bank Personnel, and AIIB's Code of Conduct for Board Officials.

7. Conflict of Interest

AIIB may declare a party ineligible for entering a contract with AIIB if AIIB decides there would be a “conflict of interest” in that party Bidding for or executing the contract. For the purposes of corporate procurement, the Bank considers a conflict of interest to be a situation in which a party has interests that could improperly influence, or be perceived to improperly influence, that party’s performance of its official duties, responsibilities, or contractual obligations or compliance with applicable laws and regulations or that such conflict of interest may contribute to or constitute a prohibited practice under AIIB’s Policy on Prohibited Practices. Bidders have an obligation to disclose any situation of actual or potential conflict of interest. Failure to disclose such situations may lead to the disqualification of the Bidder or the termination of its contract.

8. Clarification of Bidding document

A prospective Bidder requiring any clarification of the Bidding document shall contact AIIB’s Representative at the address provided in the cover letter. AIIB will respond in writing to any request for clarification, provided that such request is received not less than seven (7) days before the deadline for submission of Bids. AIIB shall forward copies of its response to all Bidders who have been invited to Bid, including a description of the inquiry but without identifying its source. Should AIIB deem it necessary to amend the Bidding document as a result of a clarification, it shall do so following the procedure under ITB9. AIIB has no obligation to respond to all requests for clarifications.

9. Amendment of Bidding document

At any time prior to the deadline for submission of the Bids, AIIB may amend the Bidding document by issuing addenda. Any addendum issued shall be part of the Bidding document and shall be communicated in writing to all who have obtained the Bidding document directly from AIIB. To give prospective Bidders reasonable time in which to take an addendum into account in preparing their Bids, AIIB may, at its discretion, extend the deadline for the submission of the Bids.

10. Cost of Bidding

The Bidder shall bear all costs associated with the preparation and submission of its Bid (including preparation of the bid, attendance at any pre-bid conference, on-site visit or oral presentation meeting) regardless of the outcome of the Bidding process.

11. Language of Bid

The Bid, as well as all correspondence and documents relating to the Bid shall be in English. Supporting documents and printed literature that are part of the Bid may be in another language provided they are accompanied by an accurate translation of the relevant passages in English in which case, for purposes of interpretation of the Bid, such translation shall govern.

12. Preparation of Bid

12.1. The solicitation documents of the Bid will be mainly composed by a Technical Response to the technical requirements stipulated in Annex D and a Financial Bid.

12.2. All Bid Forms dually completed by the Bidder using the templates in Annex E.

12.3. Supporting documents showing that the Bidder has met the minimum requirements to be a qualified Bidder based on the qualification criteria in Annex B - Evaluation and Qualification Criteria.

12.4. The Annex F, AIIB's General Terms and Conditions shall be incorporated to the final version of the Contract Form. Bidder is expected to accept the General Terms and Conditions and advise if any deviation or proposed amendment to the Bank along with the submission of proposals.

12.5. A proposed bidding schedule for the goods supply is in Annex B.

13. Bid Prices

The prices quoted by the Bidder in Bid Submission Letter and in the Price Schedule shall conform to the requirements specified below.

- a) All items in the Technical Requirement must be listed and priced separately in the Financial Bid. If any item listed in the Technical Response Matrix but not priced in the Financial Bid, the price of the item shall be assumed to be included in the total price of the Bid.
- b) The price to be quoted in the Financial Bid Submission Letter shall be the total price of the Bid.
- c) The price shall include all taxes, customs duties and other levies payable by the Bidder.
- d) Prices quoted by the Bidder shall be fixed during the Bidder's performance of the Contract and not subject to variation on any account.

14. Currencies of Bid

The Bidder may express its Bid price in any fully convertible currency or in Chinese Yuan.

15. Bid Validity

Bids shall remain valid for the period as indicated in Annex B after the Bid submission deadline date. In exceptional circumstances, prior to the expiration of the Bid validity period, AIIB may request Bidders to extend the period of validity of their Bids. The request and the responses shall be made in writing. A Bidder granting the request shall not modify its Bid.

16. Submission of Bids

16.1. The Bidders shall submit their Bids following the instructions in Annexes.

16.2. Bids must be received by AIIB no later than the submission date and time indicated in Annex B.

16.3. AIIB may, at its discretion, extend the deadline for the submission of Bids by amending the Bidding document, in which case all rights and obligations of AIIB and Bidders previously subject to the deadline shall thereafter be subject to the deadline as extended.

17. Late Bid

Bids must be received by the date and time stipulated in Annex B. The deadline of Bid due date and time (Beijing time) indicates the very time when Bidder sends out his bids, which will be recorded by the mailbox. Bids received by AIIB after the due date and time may be rejected.

18. Clarification of Bids

To assist in the evaluation of the Bids, AIIB may, at its discretion, ask any Bidder for a clarification of its Bid. AIIB's request for clarification and the response shall be in writing. No change in the prices or substance of the Bid shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by AIIB in the evaluation of the Bids.

19. Determination of Responsiveness

AIIB's determination of the responsiveness of a Bid is to be based on the contents of the Bid itself. A substantially responsive Bid is one that meets the requirements of the Bidding document without material deviation. A material deviation is one that, if accepted, would: a) affect in any substantial way the scope, quality, or performance of the Goods specified in Annex D Purchaser's Requirement; or b) limits in any substantial way, inconsistent with the Bidding document, AIIB's rights or the Bidder's obligations under the proposed Contract. A Bid that is found non-responsive will be rejected and will not be further evaluated.

20. Correction of Arithmetical Errors

20.1. Provided that the Bid is substantially responsive, AIIB shall correct arithmetical errors on the following basis:

- a) if there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected, unless in the opinion of AIIB there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price shall be corrected;
- b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.

20.2. If the Lowest Evaluated Bidder does not accept the correction of errors, its Bid shall be rejected, and its Bid Securing Declaration shall be executed.

21. Conversion to Single Currency

For evaluation and comparison purposes, the currency(ies) of the Bid shall be converted into US Dollars using AIIB's daily currency exchange rates issued on the day of submission date indicated in Annex B.

22. Technical Response

The Bidders must submit Bids that comply with the minimum technical requirements and qualification criteria in Annex D. AIIB may reject any bid that fails to meet such minimum requirements.

23. Evaluation of Bids

The Procurement Task Team (PTT) of AIIB shall conduct the Technical documents Response review immediately after the deadline for submission of Bids. The Financial Bid evaluation shall not conduct until technical Qualification evaluation completion.

- 23.1. AIIB shall evaluate each Bid that has been determined, up to this stage of the evaluation, to be substantially responsive.
- 23.2. To evaluate a Bid, AIIB shall only use all the criteria and methodologies defined in this Clause and in Annex B, Evaluation and Qualification Criteria. No other criteria or methodology shall be permitted.
- 23.3. To evaluate a Bid and determine its Evaluated Price, AIIB shall consider the following:
 - a) the Bid price as quoted in accordance with ITB13;
 - b) price adjustment for correction of arithmetic errors in accordance with ITB20;
 - c) price adjustment due to application of the evaluation criteria in Annex B Evaluation and Qualification Criteria. These criteria may include factors related to the characteristics, performance, and terms and conditions of purchase of the Services which shall be expressed to the extent practicable in monetary terms to facilitate comparison of Bids.

24. Comparison of Bids

AIIB shall compare the Evaluated Prices of all substantially responsive Bids to determine the Lowest Evaluated Bidder.

25. Confidentiality

Information relating to the evaluation of Bids, and recommendation of contract award, shall not be disclosed to Bidders or any other persons not officially concerned with such process until notification of the Contract award. Any attempt by a Bidder to influence AIIB in the evaluation of the Bids or Contract award decisions may result in the rejection of its Bid.

26. Post-qualification of the Bidder

AIIB shall determine, based on the qualification criteria in Annex D, to its satisfaction whether the Bidder that is selected is qualified to perform the Contract satisfactorily. The determination shall be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder. An affirmative determination shall be a prerequisite for award of the Contract to the Bidder. A negative determination shall result in disqualification of the Bid, in which event AIIB shall proceed to the next Lowest Evaluated Bidder and determine if the Bidder is qualified to be invited to contract negotiation.

27. AIIB's Right to Accept Any Bid, and to Reject Any or All Bids

AIIB reserves the right to accept or reject any Bid, and to annul the Bidding process and reject all Bids at any time prior to Contract award, without thereby incurring any liability to the Bidders.

28. Contract Award

28.1. At the same time as AIIB notifies the successful Bidder that its bid has been accepted, AIIB will invite the bidder to sign the final version of the Contract Form, incorporating all agreements between the parties.

28.2. Within seven (7) days after receiving the contract signed by the Bank, the successful Bidder shall sign and send back to AIIB.

28.3. The selected Bidder is expected to commence providing goods/services as of the date and time stipulated in Annex B.

28. 4. The AIIB reserves the right to publicly disclose contract award information, including but not limited to, name of company receiving the award, brief description of services, and contract award amount, for any contract award valued over US\$200,000. Bidders' bid and contractual documents will remain confidential and therefore not subject to disclosure.

29. Registration in Supplier Management System (SMS)

Prior to signing of Contract, the successful Bidder shall register in AIIB's Supplier Management System (SMS).

30. Performance Bond

30.1. The successful Bidder shall check Annex B whether the Contract requires performance bond. If it is required, then after the Bidder has signed the Contract and within the time period as specified in the Data Sheet, the successful Bidder shall furnish the Performance Bond in accordance with the Contract, using the Performance Bond form provided in Annex 8 Special Conditions of Contract (SCC) or another form acceptable to AIIB.

30.2. Failure of the successful Bidder to submit the Performance Bond after the Bidder has signed the Contract shall constitute sufficient grounds for the annulment of the Contract and execution of the Bid-Securing Declaration. In that event AIIB may the next ranked Bidder to Contract negotiation.

31. Conclusion of Bidding

After AIIB has received the signed Contract, AIIB shall notify all other Bidders of the conclusion of the bidding in a Letter of Regret informing them that their Bids are not accepted.

Annex B. Data Sheet (DS)

ITB No.	Subject	Details
7	Pre-bid Conference	There will be no pre-bid conference for this bidding
12	Proposed Bidding Schedule	▪ Bid Due Date and Time.....23:59, Sep 20, 2019 ▪ Anticipated Award Sep 30, 2019 ▪ Expected service commencement date..... Dec 1, 2019
14	Bid Validity	<i>At least 180 days</i>
16	Submission of Bids	(1) The attached documents must be clearly titled and submitted in PDF format. (2) No hard copy will be accepted.
21	Currency Exchange Rate	By Bloomberg rate: https://www.bloomberg.com/markets/currencies/cross-rates
23	Evaluation and Qualification Criteria	The bidders whose technical response have passed the baseline of Technical Requirement in Annex E3. Technical Response Matrix, will get into Financial Bid evaluation.

Annex C. Eligibility Requirements

All Bidders participating in AIIB's corporate procurement shall meet the eligibility requirements set forth in the AIIB's Policy on Corporate Procurement and Directive on Corporate Procurement.

Excerpt from Policy on Corporate Procurement:

“4. Eligibility

4.1. The Bank may procure goods, works, general services and consulting services from any country unless the Bank's Board of Directors decides otherwise. Any country excluded by the Board of Directors will be listed in a schedule that will be published alongside this Policy.

4.2. A party wishing to enter into a corporate procurement contract with the Bank must meet the qualification requirements required by the Bank for the contract.

4.3. The Bank may declare a party ineligible for a particular corporate procurement contract if the Bank decides there would be a “conflict of interest” in that party bidding for or executing the contract. For the purposes of corporate procurement, the Bank considers a conflict of interest to be a situation in which a party has interests that could improperly influence, or be perceived to improperly influence, that party's performance of its official duties, responsibilities, or contractual obligations or compliance with applicable laws and regulations or that such conflict of interest may contribute to or constitute a prohibited practice under the Bank's Policy on Prohibited Practices.

4.4. A party may be deemed ineligible for any corporate procurement contract if found to be in breach of the Bank's Policy on Prohibited Practices.”

Excerpt from Directive on Corporate Procurement:

“3.8. Eligibility and Preventing Conflict of Interest

3.8.1. Individuals and legal entities currently under sanction by the Bank in accordance with the Policy on Prohibited Practice are not eligible to participate in the Bank's corporate procurement.

3.8.2. A Bidder or Consultant engaged by the Bank to prepare technical specifications in the bidding documents, or to assist in the preparation of bidding documents or evaluation criteria relating to an instance of Simplified Competitive Procurement or Full Competitive Procurement, is ineligible to bid for that instance of procurement.

3.8.3. A former member of Bank Personnel shall not be eligible for any instance of corporate procurement unless the Human Resources Department provides prior written approval to the Corporate Procurement Unit. Such written approval shall be required only for the first instance of proposed procurement unless the Human Resources Department specifies otherwise.

3.8.4. Former Bank Personnel shall not, for two years following their termination of employment with the Bank, be eligible for any instance of corporate procurement related

to a matter in which they participated personally and substantially during their employment with the Bank, unless otherwise agreed by the President.”

Annex D. Purchaser's Requirements

1. Background

Microsoft Azure is one of the leading public cloud solutions in the world. AIIB started using Microsoft Azure since early 2016, and the Bank has hosted several IT applications on Microsoft Azure virtual machines. The Bank may extend its application of Microsoft Azure services, such as security, database and etc.

2. Objective

The objective of the project is to sign a 3 years' purchase contract with a qualified vendor to subscribe Microsoft Azure Service, which shall include all the listed products in Microsoft Azure global store and its Chinese store which is operated by 21 Vianet.

3. Scope of Work

3.1 Definitions

Definitions of requirement types are listed below, as well as payment options and their codes.

Requirement Type	Meaning and Samples	Payment Options	CODE of Pay Option
Features of Product/Service (FE)	Perpetual hardware devices; Device Leasing; Perpetual or Annual software license fee (Base/Custom-built module, and/or Reusable code) Service Subscription; Data Subscription; Standard Trainings; Maintenance (periodic upgrades with bug fixing, regular inspection)	Perpetual pay on acceptance of deliveries	FE-PE
		Prepay yearly or quarterly	FE-PP
		Pre-stored fee	FE-SF
		Pay as incurred monthly or quarterly	FE-IN
Implementation (IM)	Full cycle implementation including requirement and feature mappings; coding; codeless configuration; integration with surrounding systems; testing (mainly SIT and UAT); user training, go live, post evaluation, end-to-end project management etc.	Pay per passing checkpoints, e.g. . Project Kickoff, up to 20% . Day1 scope go-live, up to 50% . Full scope go-live, up to 80% . Closure review, rest of payment	IM-CP
Operation (OP)	Outsourced on-site and/or remote user/system operation support by named supporters	Pay per rated resource, deliverable and SLA compliance quarterly	OP-SL

Enhancement (EN)	Sporadic implementation responding to non-trivial Change Requests for enhancing live production systems	Pay per approved time sheet for Change Request(s) quarterly	EN-TS
Consulting (CO)	Services such as advisory, assessment etc. (no runnable deliverables)	Pay per acceptance of deliverables	CO-TS
		Pay per approved time sheet for assignments	CO-AC
Other (OT)	Offerings that can't be categorized by above	Depends on the real circumstance	OT-XX

3.2 Requirements of Product/Service

Subscribe Microsoft Azure Service from both Microsoft Azure global store and its Chinese store operated by 21 Vianet.

- All the listed products in Microsoft Azure global store and its Chinese store operated by 21 Vianet are included. The detailed product lists are stated in Table1 & Table2.
- A dedicated focal contact point shall be appointed to serve AIIB, who shall have at least 2 years work experiences.

4. Timelines and Deliverables

- The requested Azure resources is expected to be delivered from December 1st.
- The requested Azure resources shall be delivered within 72 hours after the order is placed.

5. Qualifications

- The vendor participating the bidding shall be an authorized reseller of both Microsoft global Azure service and Azure service operated by 21vianet in China.
- The valid authorization certificate from Microsoft shall be presented

Table1. Product List on Microsoft Azure Global Store

Product Category				
AI + Machine Learning	Azure Bot Service	Azure Databricks	Azure Search	Bing Autosuggest
	Bing Custom Search	Bing Entity Search	Bing Image Search	Bing News Search
	Bing Spell Check	Bing Video Search	Bing Visual Search	Bing Web Search
	Cognitive Services	Computer Vision	Content Moderator	Custom Speech
	Custom Vision	Data Science Virtual Machines	Face	Azure Machine Learning Service
	Machine Learning Studio	Microsoft Genomics	Translator Speech	Language Understanding
	Linguistic Analysis	Form Recognizer	Ink Recognizer	Personalizer
	QnA Maker	Speaker Recognition	Speech Translation	Speech to Text
	Text Analytics	Text to Speech	Translator Text	Video Indexer
	Kinect DK	Anomaly Detector	Azure Open Datasets	Immersive Reader
Analytics	Azure Databricks	Azure Stream Analytics	SQL Data Warehouse	HDInsight
	Data Factory	Data Lake Analytics	Event Hubs	Power BI Embedded
	Azure Analysis Services	R Server for HD Insight	Data Catalog	Azure Data Lake Storage
	Azure Data Explorer	Azure Data Share		
Blockchain	Azure Blockchain Service	Azure Blockchain Workbench	Logic Apps	Azure Cosmos DB



Compute	Virtual Machines	Azure Kubernetes Service	Service Fabric	App Service
	Container Instances	Batch	SQL Server on Virtual Machines	Cloud Services
	SAP HANA on Azure Large Instances	Azure Functions	Virtual Machine Scale Sets	Web Apps
	Mobile Apps	API Apps	Linux Virtual Machines	Windows Virtual Desktop
	Azure CycleCloud	Azure VMware Solution by CloudSimple	Azure Dedicated Host	
Containers	Azure Kubernetes Service (AKS)	Service Fabric	Container Instances	Azure Functions
	Container Registry	Web Apps	Mobile Apps	API Apps
	Web App for Containers	Azure Red Hat OpenShift		
Databases	SQL Server on Virtual Machines	Azure SQL Database	Azure Cosmos DB	Azure Cache for Redis
	SQL Server Stretch Database	Table Storage	Azure Database for PostgreSQL	Azure Database for MariaDB
	Azure Database for MySQL	Azure Database Migration Service	Azure SQL Database Edge	
Developer Tools	Visual Studio	Visual Studio Code	SDKs	Azure DevOps
	CLIs	Azure Pipelines	Azure Lab Services	Azure DevTest Labs
	Developer tool integrations	App Configuration		



DevOps	Azure DevOps	Azure Pipelines	Azure Boards	Azure Repos
	Azure Artifacts	Azure Test Plans	Azure DevTest Labs	DevOps tool integrations
	Azure Monitor			
Identity	Azure Active Directory	Azure Information Protection	Azure Active Directory Domain Services	Azure Active Directory B2C
Integration	Event Grid	Logic Apps	API Management	Service Bus
Internet of Things	Azure IoT Hub	Azure IoT Edge	Azure IoT Central	Azure IoT solution accelerators
	Azure Sphere	Azure Time Series Insights	Azure Maps	Azure Functions
	Event Grid	Windows 10 IoT Core Services	Azure Machine Learning service	Machine Learning Studio
	Azure Stream Analytics	Logic Apps	Notification Hubs	Azure Cosmos DB
	API Management	Azure Digital Twins	Kinect DK	Azure SQL Database Edge
Management and Governance	Azure Backup	Azure Site Recovery	Azure Advisor	Scheduler
	Automation	Traffic Manager	Azure Monitor	Network Watcher
	Azure Service Health	Microsoft Azure portal	Azure Resource Manager	Cloud Shell
	Azure mobile app	Azure Policy	Cost Management	Azure Managed Applications
	Azure Migrate	Azure Blueprints	Azure Lighthouse	



Media	Content Delivery Network	Media Services	Encoding	Live and On-Demand Streaming
	Azure Media Player	Content Protection	Media Analytics	Video Indexer
Microsoft Azure Stack	Azure Stack			
Migration	Azure Site Recovery	Cost Management	Azure Database Migration Service	Azure Migrate
	Data Box			
Mixed Reality	Azure Digital Twins	Spatial Anchors	Kinect DK	Remote Rendering
Mobile	App Service	Azure Maps	Notification Hubs	API Management
	Web Apps	Mobile Apps	API Apps	Azure mobile app
	Visual Studio App Center	Xamarin	Web App for Containers	
Networking	Content Delivery Network	ExpressRoute	Azure DNS	Virtual Network
	Traffic Manager	Load Balancer	VPN Gateway	Application Gateway
	Azure DDoS Protection	Network Watcher	Azure Firewall	Virtual WAN
	Azure Front Door Service	Azure Bastion		
Security	Azure Active Directory	Azure Information Protection	Azure Active Directory Domain Services	Key Vault
	Security Center	Azure Dedicated HSM	VPN Gateway	Application Gateway



	Azure DDoS Protection	Azure Sentinel		
Storage	Storage Accounts	Azure Backup	StorSimple	Azure Data Lake Storage
	Blob Storage	Disk Storage	Managed Disks	Queue Storage
	File Storage	Data Box	Avere vFXT for Azure	Azure FXT Edge Filer
	Archive Storage	Storage Explorer	Azure NetApp Files	Azure Data Share
Web	App Service	Azure Maps	Content Delivery Network	Azure Search
	Notification Hubs	API Management	Web Apps	Mobile Apps
	API Apps	Web App for Containers	Azure SignalR Service	
Windows Virtual Desktop	Windows Virtual Desktop			

Table2. Product List on Microsoft Azure China Store operated by 21 Vianet

Product Category				
AI	Face API	Computer Vision API	Content Moderator API	Text Analytics API
	Translator Text API	Language Understanding API		
Analytics	SQL Data Warehouse	HDInsight	Stream Analytics	Power BI Embedded
	Azure Analysis Services	Event Hubs	Data Factory	Azure Data Explorer
Azure Stack	Azure Stack			
Containers	Service Fabric	Container Registry	App Service	Batch
	Azure Kubernetes Service (AKS)			
Compute	Virtual Machines	Virtual Machine Scale Sets	App Service	Batch
	Service Fabric	Cloud Services	Azure Functions	Azure Kubernetes Service (AKS)
Databases	Azure SQL Database	SQL Data Warehouse	SQL Server Stretch Database	Azure Cosmos DB
	Azure Cache for Redis	Azure Database for PostgreSQL	Azure Database for MySQL	Azure Database for MariaDB
	Data Factory	Azure Database Migration Service		
Identity	Azure Active Directory	Azure Active Directory B2C	Multi-Factor Authentication	
Integration	Service Bus	API Management		



Internet of Things	Azure IoT Hub	Azure IoT Edge	Event Hubs	Stream Analytics
	Logic Apps	Notification Hubs	Azure Cosmos DB	API Management
	Azure Time Series Insights			
Management Tools	Azure Portal	Azure Advisor	Automation	Backup
	Site Recovery	Scheduler	Azure Monitor	Azure Service Health
	Traffic Manager	Network Watcher	Azure Policy	Azure Resource Manager
Media	Media Services			
Migration	Site Recovery	China Cloud Migration and Expansion	Azure Database Migration Service	
Mobile	App Service	Azure Maps	Notification Hubs	API Management
	Web Apps	Mobile Apps	API Apps	Azure mobile app
	Visual Studio App Center	Xamarin	Web App for Containers	
Networking	CDN	ExpressRoute	Azure DNS	Virtual Network
	Traffic Manager	Load Balancer	VPN Gateway	Application Gateway
	Network Watcher	Cloud Connection Service		
Security	Azure Active Directory	Application Gateway	Key Vault	VPN Gateway
	Security Center			
Storage	Azure Data Lake Storage	Disk Storage	Managed Disks	Queue Storage
	Blob Storage	File Storage		



Web	App Service	Web Apps	CDN	Customer Engagement Fabric
	Notification Hubs	API Management		

Annex E. Bid Forms

E1- Bid Submission Letter

Bid Submission Letter

Date: *[mm/dd/yyyy]*

IFB No.: *[Insert Number consistent with IFB]*

Dear Mr/Ms. *[Insert the person's name in the IFB cover letter]*

Corporate Procurement Unit

Asian Infrastructure Investment Bank (AIIB)

We, the undersigned, have examined and have no reservations to the Bidding document.
We offer to supply in conformity with the Bidding document the following Goods:

[Name of the Goods/Services covered by the bid] ;

The total price of our Bid inclusive of all taxes and duties is: *[insert the currency and amount from the grand total in Form E5-a].*

Our firm, including any subcontractors, has not been declared ineligible by the AIIB, the WB, the ADB, and other MDBs.

We hereby declare that all the information and statements made in this Bid are true and factual. We understand that any misrepresentation may lead to our disqualification and action by AIIB in accordance with AIIB's Policy on Prohibited Practices.

We understand that you are not bound to accept the lowest evaluated bid or any bid that you may receive.

We remain,

Yours sincerely,

Authorized Signature:

Name and Title of Signatory:

Name of Firm:

Address:

E2- Bidder's Basic Information

Bidder's legal name	
Bidder's country of constitution/registration	
Bidder's year of constitution/registration	
Bidder's legal address in country of constitution/registration	
Bidder's website	
Bidder's Annual Turnover in last three years	1. <i>[year, currency, amount]</i> ; 2. <i>[year, currency, amount]</i> ; 3. <i>[year, currency, amount]</i>
Bidder's authorized representative (name, address, telephone numbers, fax numbers, e-mail address)	

The Bidders are required to attach the following documents:

- ☐ 1. Articles of incorporation or constitution/registration document of the legal entity named above.
- ☐ 2. Confirmation of Authorization to represent the Bidder.

Please make a declaration confirming the absence of any ineligible cases by answering the question below. Does your firm have any ineligible case which against AIIB's Policy on Corporate Procurement and Directive on corporate Procurement in Annex C?

☐ **Yes**
☐ **No**

E3-Technical Response Matrix

Technical Requirements			
No	Technical Specifications	Functionality Yes/No	Remarks
1	All the listed products in Microsoft Azure global store and its Chinese store operated by 21 Vianet are included. The detailed product lists are stated in Table1 & Table2.		
2	A dedicated focal contact point shall be appointed to serve AIIB, who shall have at least 2 years work experiences.		
3	The requested Azure resources shall be delivered within 72 hours after the order is placed.		
4	The bidder participating the bidding shall be an authorized reseller of both Microsoft global Azure service and Azure service operated by 21vianet in China.		
5	The valid authorization certificate from Microsoft shall be presented		



E4-Technical Services of the Goods

(No standard form requested.

According to the requirement in ANNEX D, the proposal should include, but not limited to, the description of services, the work plan, the input plan, additional services suggested etc. for performing the assignment.)

Item No.	Name of the Item	Description of Services/Specifications of Goods provided with the Service	Country of Origin	Service Schedule	Service Performance Indicators*/ Warranty of Goods *Indicate "N/A" if not applicable	Other* *Use this column to describe each item's compliance with other requirements in Annex D

E5-Financial Bid Form
E-5 a) Price Schedule for General Services

- Price breakdown is requested.
- Additional 3 years projection cost is requested for our consideration of longer contract period.

Quotation Items			Quotation of Proposal						Additional 3 years project cost		
SN.	Quotation Item	Code of Pay Option (refer to Annex B-3.1)	Unit	List Price (USD or CNY)	Discount% from List Price	Unit Price (USD or CNY)	Quantity	Subtotal Price (USD or CNY)	+year1	+year2	+year3
1	[name of Goods/Services]										
2	---										
3	---										
4	[Service Fee related]		Lot								
5	---										
6											

Total Contract Value (all taxes included): USD or CNY 000,000.00

E-5 b) Summary Price Schedule

Price Schedule	Payment Terms and Conditions	Total Price In (USD or CNY)
a)	Price Schedule for Goods/Services	[please insert the amount]
b)	Price Schedule for Goods/Services	[please insert the amount]
Grand Total (all taxes inclusive) in (USD or CNY)		



Annex F. General Terms and Conditions (GTC)

(https://www.aiib.org/en/opportunities/business/.content/index/_download/aiib-general-terms-and-conditions.PDF)